LIFEWAVE® | THIS IS IT

10-10-20 COMPENSATION PLAN

COMPENSATION PLAN QUICK START GUIDE

RANK	PV: *PERSONAL VOLUME*	QDV *QUALIFIED DOWNLINE VOLUME*	MVR *MAXIMUM VOLUME RULE*	OL2L: *OUTSIDE LARGEST 2ND LEG*	BINARY BALANCE	LEB *LEVEL 1 EARNINGS BONUS*	BB *BINARY BONUS WEAK LEG*	RAB *RANK ADV. BONUS*
ACTIVE BP	55	–	–	–	–	–	–	–
1 STAR MANAGER	75	750	375	–	–	10%	10% $100 CAP	–
2 STAR MANAGER	75	1.5K	750	–	–	10%	10% $500 CAP	$100*
3 STAR MANAGER	75	2.5K	1,250	–	–	10%	10% $1,500 CAP	$250*
1 STAR DIRECTOR	110	5K	2.5K	–	1K	10%	11% $2,500 CAP	$500*
2 STAR DIRECTOR	110	10K	5K	–	2K	10%	11% $3,500 CAP	$1K
3 STAR DIRECTOR	110	20K	10K	–	3K	10%	11% $5,000 CAP	$2K
1 STAR EXECUTIVE	200	40K	20K	5K	5K	10%	12% $7,500 CAP	$5K
2 STAR EXECUTIVE	200	100K	50K	10K	10K	10%	12% $10K CAP	–
3 STAR EXECUTIVE	200	200K	100K	15K	15K	10%	12% $15K CAP	–
1 STAR PRESIDENTIAL	200	400K	200K	50K	20K	10%	13% $20K CAP	–
2 STAR PRESIDENTIAL	200	1 M	500K	100K	25K	10%	13% $25K CAP	–
3 STAR PRESIDENTIAL	200	2.5 M	1.25 M	200K	30K	10%	13% $25K CAP	–

*BONUS DOUBLED FOR NEW BPS IF ACHIEVED IN 60 DAYS

MENTOR MATCHING BONUS PERCENTAGES

THIS IS IT	1 STAR DIRECTOR	2 STAR DIRECTOR	3 STAR DIRECTOR	1 STAR EXECUTIVE	2 STAR EXECUTIVE	3 STAR EXECUTIVE	1 STAR PRES.	2 STAR PRES.	3 STAR PRES.
GEN 1	20%	20%	20%	20%	20%	20%	20%	20%	20%
GEN 2		15%	15%	15%	15%	15%	15%	15%	15%
GEN 3			10%	10%	10%	10%	10%	10%	10%
GEN 4				7%	7%	7%	7%	7%	7%
GEN 5					7%	7%	7%	7%	7%
GEN 6						5%	5%	7%	7%
MAX MATCH PER BP	$250	$500	$1K	$2K	$3K	$4K	$5K	$5K	$5K