

KEY MOTIVATORS WORKSHEET

MONEY

Remuneration, stability, incentives, bonuses, and financial security

AUTONOMY

Autonomy- freedom, work-life harmony, integration, trust. Flexibility to adjust and negotiate work commitments around personal& life needs

RESPONSIBILITY

Results & outcome-driven roles, titles reflective of career progression, positions of authority, involvement in decision making and leadership opportunities

APPRECIATION

Gratitude and appreciation, including 1-1 time with the manager or leader. Engages in personal 2-way feedback

SERVICE

Delivering meaningful service-purposeful work, client results, helping others, changing lives, and working directly with customers.

RECOGNITION

Acknowledgment and validation from peers, friends, work colleagues, or industry. Encouragement, feedback, and support from the team

TRY USING THESE DURING YOUR 1-1 CONVERSATIONS

1.

2.

INVESTMENT

Investment in personal and professional growth, leadership development, coursework, learning, and mentoring opportunities .