



HOW WE WORK & INVESTMENT GUIDE

DESIGNING ONE-OF-A-KIND EUROPEAN
ESCAPES, LUXURY CRUISES, AND
IMMERSIVE SMALL GROUP JOURNEYS.

www.asognotravel.com

WELCOME TO ASOGNO TRAVEL



TRAVEL SHOULD FEEL INTENTIONAL, NOT OVERWHELMING.

You shouldn't need to spend hours researching, second-guessing, or piecing together advice from a dozen different places just to feel confident about your trip. When the stress is removed, you get to define what luxury travel actually looks like for you. Maybe that's turn-down service in a 5-star hotel, slow mornings in a new city, or simply knowing that everything is handled for you.

My role is simple, take what can feel complicated and turn it into something easy and elevated, so you can simply enjoy the experience.

Amy Schmidt

OWNER & TRAVEL ADVISOR



HOW WE WORK

01. CONSULT CALL

We'll start with a 30-minute call or Zoom meeting to discuss what you're envisioning for a trip and the services I offer. This call helps us get to know one another and determine if we are the right fit to work together.

02. SERVICE AGREEMENT

After our consultation, I'll send your Client Service Agreement and planning fee details. Once the agreement is signed and the planning fee is paid, your trip is officially on my calendar and I'll begin planning.

03. TRIP PLANNING

Here I begin building your itinerary, combining your preferences with my industry knowledge and trusted local experts to shape your trip. Please allow 7-10 business days for this process on average depending on the trip complexity.

04. ITINERARY PROPOSAL

At this stage I will present your itinerary proposal for your review. Then, we'll make any final refinements needed to ensure it aligns with your vision and investment.

05. BOOKING PROCESS

Once approved, I will handle all of the booking details and logistics as a complete trip package from start to finish. Travel insurance options will be offered, and air can also be arranged.

06. TRAVEL SUPPORT

You'll receive your final itinerary and all documents in an easy-to-use travel app. You will have a local expert available 24/7 during your travel for support. Our team also remains available so you'll never feel alone.



OUR PARTNERSHIP

Your Role

- Share your priorities of dates, budget, destinations, must-haves, and how you like to travel.
- Be responsive. Timely replies help us keep things moving and secure the best options.
- Complete requested information. Accurate forms, passport details, and other information help me do my job well.
- Review & approve your proposals and final details, ask questions, and give necessary feedback before booking.
- Stay prepared by keeping travel documents current, knowing the travel requirements and purchasing travel insurance.

My Role

- I'll get to know your travel style and help create a trip that fits you.
- I'll narrow down the choices, explain your options, and tell you what I recommend.
- I will be honest about cost and the necessary travel budget for your desired trip.
- I'll manage bookings, confirmations, deadlines, and communication with travel partners.
- I will use clear communication via email, phone and text.
- I'll help you prepare and be your point of contact when questions or issues come up before, during, and after your trip.



TRAVEL SERVICES

MY PLANNING EXPERTISE IS FOR EUROPEAN TRAVEL, RIVER CRUISES, SMALL LUXURY OCEAN CRUISES, AND CUSTOM GROUP TRAVEL. PLANNING FEES VARY BASED ON THE NUMBER OF TRAVELERS, DESTINATIONS, AND OVERALL COMPLEXITY OF YOUR TRIP AND WILL BE DETERMINED DURING OUR CONSULTATION. FEES ARE DUE PRIOR TO THE INITIATION OF THE PROPOSAL AND ARE NONREFUNDABLE.

INDIVIDUALIZED CUSTOM EUROPEAN VACATIONS

Custom trips to Italy and other European destinations, planned around your travel style, priorities, pace, and budget. This can include multi-city or country itineraries, private experiences, hotels, transfers, tours, and more.

\$200+ per person

FAMILIES & CUSTOM SMALL GROUPS

Travel for families, friends, and other small groups where coordinating everyone's needs can make planning a little more complicated. I'll help bring the moving pieces together for the group as a whole.

\$700+ per group

LUXURY RIVER & OCEAN CRUISING

Help choosing the right cruise line, ship, itinerary, and stateroom, along with flights, transfers, pre- or post-cruise stays, and other trip details when needed. For individual travelers and groups.

\$100+ per person

DIY TRIP PLANNING SESSION

For travelers who want to handle their own bookings but need expert guidance to narrow down options and build an itinerar that makes sense. You'll also receive helpful city guides and dining recommendations to use as you plan.

\$500+ per session

FREQUENTLY ASKED QUESTIONS

Why hire a travel advisor?

I save you time, reduce the overwhelm, and bring experience, trusted partners, and attention to detail to your trip. If something goes wrong, you have support throughout the entire process, instead of figuring it out alone.

How soon should I book?

For Europe, 6–12 months ahead is a good starting point, especially for Italy, peak travel seasons, and more complex trips. For river cruises, 12+ months is recommended for the best selection of popular itineraries and staterooms.

Do you price match?

No. I focus on service, expertise, and value, not competing on price with large online booking sites. I will help you make the most of your travel investment.

Can I use points or miles?

Trips cannot be booked using points or miles through my services. However, I can often help you use your existing loyalty programs or rewards where applicable.

Can I book just part of a trip?

I plan and book complete trip packages rather than individual pieces. Air can sometimes be arranged separately for premium or first-class service, with an additional fee.

Do you break down pricing?

Most trips are priced as complete packages through our travel partners, so you'll receive a total trip cost, rather than an itemized breakdown.

Do you book vacation rentals?

I don't book traditional short-term rentals through major online platforms. I can arrange stays in our vetted luxury villas and private homes with added support during your stay.

Is travel insurance required?

No, but it's strongly recommended to protect your investment from unexpected cancellations, medical emergencies, delays, and other issues. I can provide options and quotes, but I'm not a licensed insurance agent.

BEFORE, DURING & AFTER TRAVEL

My job doesn't stop when your trip is booked. I'll help you stay organized, know what's coming, and know where to turn if something doesn't go as planned.

BEFORE:

- Stay organized
- I'll keep you updated on deadlines, documents, and important trip details.
- Be prepared
- You'll receive your final itinerary and helpful information so you know what to expect.

DURING:

- You're supported
- Your local travel partners handle the logistics on the ground, and I'm here to help when questions or issues come up.
- Enjoy your trip
- You focus on the experience. Let the professionals handle the details.

AFTER:

- Share your feedback
- I want to know what you love, and what we might do differently next time.
- Start thinking about the next one, Because one great trip usually leads to another.



I'M SO EXCITED TO WORK WITH YOU!

READY TO GET STARTED?
SCHEDULE YOUR CONSULTATION AND LET'S
PLAN YOUR NEXT GREAT TRIP!

Amy Schmidt

OWNER OF ASOGNO TRAVEL

 (913) 421-5629

 www.asognotravel.com

 amy@asognotravel.com

