salt + cedar
PHOTOGRAPHY



WEDDING PACKAGES

WELCOME

Hey **you!**
First let me start by saying **THANK YOU** for taking the time to consider me to capture the next step in your love story!

It's fair if you feel overwhelmed with all the wedding information out there, but don't worry - you're not alone. I am a passionate professional who is here to help you document one of the biggest days of your life so you have beautiful memories for years and years to come.

The information in this pricing guide is meant to help you make the first step-Picking the package that is right for you. Inside you will find transparent base pricing with what is included.
The listed price does not include taxes and other fees applicable.

If you still have questions, don't hesitate to email me at
saltandcedarllc@gmail.com
Sarah ♡



WEDDING PACKAGES

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THE COURTHOUSE

A unique package that gives you a that wedding feel without the price tag!

From $1500

2 Hours Courthouse Coverage

- Capture your intimate nuptials and finish with newlywed photos at the courthouse.

2 Hours for a stylized Bridal session at a unique or beautiful location

- Typically scheduled on another day, enjoy the bridal session of your dreams with no other wedding distractions.

A minimum of 250 images total between both sessions.
No additional charge for extra images.
Includes photographers travel as far as Prescott AZ for both sessions.
Creative assistance with bridal session planning and styling.
Digital album you may share with friends and family.
Access to my high quality print store directly from your album.

THE MICRO

Best for small but traditional style weddings, diy weddings and elopements!

From $1250

3 Hours of photography coverage for

- Pre-Ceremony, finishing touches.
- Ceremony
- Bridals
- Friends and Family with the Newlyweds

A minimum of 250 images, with NO additional charge for extras.
Includes photographers travel as far as Prescott AZ.
Travel add-on available.
Help with brainstorming your timeline.
Digital album you may share with friends and family.
Access to my high quality print store directly from your album.

THE TRAD

The most common wedding package that checks things of the traditional wedding checklist.

From $2500

6 Hours of photography coverage that can be divided to fit your day to include coverage of:

- Getting ready
- First looks
- Checklist items for specific wedding details
- Pre-Ceremony, friends, family and guests,
- Ceremony
- Newlyweds
- Newlyweds with Bridal party and guests
- Start of the reception/or First Dance/Speeches

A minimum of 400 digital images-with NO additional cost for extras.
Includes travel between getting ready location and ceremony venue OR ceremony and reception venue.
Photographer travel and lodging included when located in Arizona.
Help with brainstorming your timeline.
Digital album you may share with friends and family.
Access to my high quality print store directly from your album.

THE FULL DAY

When you don't want to rush your special day or you want more thorough photography coverage without the time crunch.

From $4500

A day of coverage your way such as:

- Morning couples photos
- Ensuite Bridal Boudoir
- Styled wedding details such as flat lays and ring details
- Full Bridal party, getting ready with the bride/with the groom
- Full getting ready coverage for Bride and Groom
- More time for your VIPs
- Pre-Ceremony
- Ceremony
- Stylized Newlyweds
- Full Reception
- Newlywed Exit

A minimum of 800 digital images-with NO additional cost for extras.
Photographer travel and lodging included when located in Arizona.
Help with your wedding day timeline.
Full day access to me and my services where and when you need it.
Digital album you may share with friends and family.
Access to my high quality print store directly from your album.
Coverage to not exceed 12 hours within the same day



ADD-ONS

ADDITIONAL COVERAGE

$350 per hour.

SECOND PHOTOGRAPHER

A second photographer can be added to most wedding packages and has a required 2 hour minimum.

Starting at $600 (two hour minimum required)
+ $300 each additional hour.

Reasons to book a second photographer:

- Additional eyes for big bridal parties
- Able to be in two places at once to help keep your day smooth while capturing everything from your wedding day.
- Various point of views with the ability to capture simultaneous reactions, such as the bride and grooms first look when walking down the aisle
- Additional support throughout your wedding day
- Allows for more creativity and uniqueness in telling your love story.



ADD-ONS

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TRAVEL ADD-ON

My Travel Add-on is for my smaller packages that do not include travel beyond a certain radius.

Flat rate of $1.00 per mile x 2 (both ways)

LODGING ADD-ON

Lodging when required averages to about $0-$200 a night and is subject to change.

OUT OF STATE TRAVEL

As long as you cover travel, lodging and transportation my packages stay the same

How it works:

- Fly me out
- Book a place to stay or host me yourself
- Get me to and from the places I need to be by renting a car or transporting me yourself
- Send me home!

YOU MAY HAVE QUESTIONS

Q: What sets you apart from other photographers?

A: I am passionate not just about the work I produce but the experience my clients receive. Many photographers see being overly booked out as a good thing and though it might be for them, I can't see it being great for every client they book.

Q: Will we get the print release to our photos after our wedding?

A: You actually already have it! I embed it into my contracts so everything is all in one place.

Q: How many photographers will be there at our wedding?

A: All of our wedding collections come with a single photographer, but you are more than welcome to add a second shooter for an additional cost.

Q: Will my photos be posted publicly on your site or social media?

A: I respect your privacy and allow each client to decide whether or not they want their photos displayed publicly. I'd love to show off you & your images, if you're game! If not, that's okay, too!

Q: Will our photos get featured in a magazine or blog?

A: While I do submit to popular magazine or blogs there is never a gaurantee that it will be published.

Q: Will you Photoshop my images to hide any unwanted spots, wrinkles, etc?

A: Absolutely! Soft retouching is included in every package where applicable. However I do not do full body edits to change your shape or look. My retouching embraces the authenticity of your day!

I HAVE ANSWERS

Q: Do you provide RAW files

A: No. I do not provide RAW files to clients.

Q: Do I have to order prints through you?

A: I highly recommend ordering prints through the shop in your gallery for high end prints and albums, however, you are not restricted to only using my vendor!

Q: What equipment do you use?

A: I use all of the latest Sony equipment including the Sony A7iv and A7vi with the GM series lenses: 85mm 1.4, 28-70.. 2.0 and the 70-200mm 2.8 ii.

Q: Do you photograph destination weddings?

A: I have not yet but I absolutely can! Just get me there and my packages stay the same!

Q: Are the people featured on your site models?

A: For the most part no. There are a few, some that I personally just enjoy working with. The majority of my portfolio are real weddings.

Q: Can we do a payment plan?

A: Absolutely! You can set up your own payment schedule! No interest, no fees for missed payments. Your invoice must be paid in full 30 days prior to your wedding date.



"SARAH WAS AMAZING AND EXTREMELY PROFESSIONAL. SHE WAS ABLE TO CAPTURE THE BEAUTY OF OUR TWO FAMILIES FINALLY BECOMING ONE. NOT ONLY WAS SHE FUN TO WORK WITH BUT SAVED THE DAY WITH HER SPEAKER!! THANK YOU FOR YOUR AMAZING SERVICE. THIS COMPANY HAS A BEAUTIFUL FUTURE A HEAD OF THEM!! HIRE THEM, YOU WONT BE SORRY!!."

Michelle + Cliff

BOOKING: WHAT TO EXPECT

I only take on a limited amount of weddings each year. No over booking over here! Because of this I have a strict booking process.

Inquiry

It starts with your inquiry. My booking questionnaire is detailed but it is information I would ask you anyways. This questionnaire helps me determine if I would be a great addition to your wedding day team.

Virtual Consult

If I believe we would make a great team I will reach out with a link to book your virtual consult. This in an informal video call to put faces to names and to briefly discuss your perfect day. During this call I will qoute the cost of your services. You are not required to immediately book while on the call, your quote is good for the remainder of the year.

Contract and Retainer

When you decide to book I will send you a contract for services, after the contract is signed you will get the invoice for the total cost of services. 30% of the total is due as a non-refundable date retainer to secure your wedding date and to start the planning process.

THE DAY OF: WHAT TO EXPECT

Photographers Arrival

I always arrive early to check in with you and gear up. This time is extra and at no cost to you. Timelines change, things happen and sometimes we need to start with a check in to make sure everything is going smoothly otherwise I can readjust.

Candid and Documentary Coverage

The majority of wedding coverage is in a candid and documentary shooting style. You will see me running around taking pictures of anything that moves during down time or reception coverage. May require flash to capture fast movement or dark spaces

Bridal Portraits and Details

More static posing with continual guidance and help from me or an assistant to create images you want to frame and hang. I ask my clients to allow time before sunset to capture them together after taking a moment for themselves. This is when my clients and myself really shine. Also, if you see me sitting on the ground trying to balance rings or shoes, just know the detail shot is going to be fire.


READY TO START?
CLICK HERE